

# McKechnie Group



CCL has provided IT Consultancy to the prestigious McKechnie group for over five years. During that time our projects with McKechnie companies have spanned the globe and covered the full spectrum of CCL's services. Based upon a successful track record of delivering successful IT projects CCL is now McKechnie's preferred supplier of IT Consultancy Services to the group. This document outlines just some of the key projects which CCL and McKechnie have worked on over the years.

## *Hartwell Aerospace*

Hartwell Aerospace is a subsidiary of the McKechnie Group with manufacturing plants in Placentia and Cucamonga, California.

Following the acquisition of the company by McKechnie, CCL were tasked with undertaking a review of their existing systems. A CCL team was set up with a Projects Controller and a Managing Consultant to undertake this review on site in the USA. The Key aspects were to examine the suitability of the systems from both an operational (IT technology) and functional perspective. Following in depth interviews with key staff, a high level Statement of Requirements was developed during the visit as the first step in the process of exploring the software marketplace. A detailed route map and project plan was developed to assist Hartwell in planning an IT acquisition strategy. This established a series of key activities and tasks with assigned responsibilities.

## *McKechnie Plastic Components Division*

The division consisted of seven autonomous business units, five in the UK and two in the United States. CCL was asked to carry out a divisional IT audit in order to ascertain what IT was being used, and how well it supported each of

the businesses.

Once the current usage of IT was understood, CCL was asked to make recommendations as to how the division might gain benefit either from economies of scale and/or better sharing of information across the division. As a result of this work, CCL was asked to assist several of these business units in assessing their future IT requirements.

## *Tyee Aircraft*

Tyee Aircraft and its sister company Technical Airborne Components (TAC) are subsidiaries of the aerospace division of the McKechnie Group. Prior to their acquisition of McKechnie, the Tyee management had recognised that support for their existing systems, which had been in place for some considerable time, was dependent on a few individuals and that the technology could not support their future system aspirations and needs. They had therefore initiated a project to seek a replacement system. Following the acquisition, CCL were tasked with assisting in the selection process. A CCL team was set up with a Projects Controller and a Managing Consultant to undertake this work. A key aspect was to ensure that differences in business practices in the USA and Europe were fully understood and incorporated into the Statement of Requirements that had already been generated by Tyee's Information Systems Manager. This involved workshops in both the USA and Belgium. From these, a final version of the Statement of Requirements was written for incorporation into the Contract. Contractual negotiations were commenced against defined Contractual Heads of Agreement drawn up by CCL's Legal Services department. One of the suppliers offered considerable cost benefits and an advantage in functionality was selected for detailed negotiations, which culminated in a contract being signed.



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